

**CERTIFICATE**

We have audited the financial statements, consisting the Balance sheet as at March 31, 2019, the Income and Expenditure account, the Receipts and Payments account and related schedule of **Population Foundation of India ("the Foundation"), B-28, Qutub Institutional Area, Tara Crescent, New Delhi -110016** for the year ended 31<sup>st</sup> March, 2019 and examined all relevant books and vouchers and certify that according to the audited account and based on our comments provided in the attached notes:

- (i) the brought forward foreign contribution at the beginning of the financial year was **Rs. 85,604,235;**
- (ii) foreign contribution of **Rs. 340,210,204** was received by the Foundation during the financial year **2018-2019;**
- (iii) interest and other income derived from foreign contribution of **Rs. 9,696,734** was received by the Foundation during the year **2018-2019;**
- (iv) the balance of unutilised foreign contribution with the Foundation at the end of the financial year **2018-2019** was **Rs. 232,339,760;**
- (v) Certified that the Foundation has maintained the accounts of foreign contribution and records relating thereto in the manner specified in section 19 of the Foreign Contribution (Regulation) Act, 2010 (42 of 2010) read with rule 17 of the Foreign Contribution (Regulation) Rules, 2011.
- (vi) Based on such checks and tests considered and performed by us, the information furnished in the certificate and in the enclosed Balance Sheet and Statement of Receipt and Payments appears to be correct in all material respects.
- (vii) The Foundation has utilized the foreign contribution received for the purpose(s) it is registered under Foreign Contribution (Regulation) Act, 2010.

**For DELOITTE HASKINS & SELLS LLP**

Chartered Accountants  
(Firm's Registration No: 117366W/ W-100018)

  
**Rajesh Kumar Agarwal**

(Partner)

(Membership No: 105546)

UDIN: 19105546AAAACD7948

 Place: Gurugram

Date: September 2, 2019

**Notes to Certificate:**

1. This certificate is issued in accordance with the terms of our engagement letter dated March 21, 2019.

**Management's Responsibility**

2. The preparation of the accompanying financial statements and FORM FC-4 is the responsibility of the Management of the Foundation. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the Form, and applying an appropriate basis of preparation; and making estimates that are reasonable in the circumstances.
3. The Management of the Foundation is also responsible for compliance of the provisions of the Foreign Contribution (Regulation) Act, 2010, rules, notifications/ orders issued there under from time to time.

**Auditor's Responsibility**

4. We have examined the books of account and other relevant records and documents maintained by the Foundation as a part of our audit as at and for the year ended March 31, 2019 for the purpose of providing reasonable assurance on the particulars mentioned in the certificate.
5. We have conducted our examination in accordance with the Guidance Note on Reports or Certificates for Special Purposes issued by the Institute of Chartered Accountants of India (ICAI) and Standards on Auditing issued by ICAI. The Guidance Note requires that we comply with the ethical requirements of the Code of Ethics issued by ICAI.
6. We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, Quality Control for Firms that Perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Services Engagements.

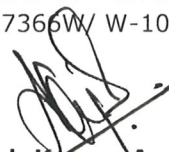
**Restriction on Use**

7. The certificate has been provided by Deloitte Haskins & Sells LLP at the request of the Foundation and prepared for the purpose of submission to the Ministry of Home Affairs on a confidential basis. This certificate is not intended for general circulation or publication and is not to be reproduced or used for any purpose, other than for the purpose stated above. Accordingly, we do not accept or assume any liability or any duty of care or for any other purpose or to any other party to whom it is shown or into whose hands it may come without our prior consent in writing.

**For DELOITTE HASKINS & SELLS LLP**

Chartered Accountants

(Firm's Registration No: 117366W/ W-100018)



**Rajesh Kumar Agarwal**

(Partner)

(Membership No: 105546)



Place: Gurugram

Date: September 2, 2019

**POPULATION FOUNDATION OF INDIA**

**Balance Sheet as at March 31, 2019**


**(Financial Statements under Foreign Contribution (Regulation) Act, 2010)**

Particulars	Schedule	As at March 31, 2019 Rs.
<b>SOURCES OF FUNDS</b>		
<b>DEFERRED GRANT</b>	1	3,550,026
<b>LIABILITIES AND PROVISIONS</b>		
Restricted project fund	3	232,107,928
Current liabilities	2	11,076,152
		<hr/> <b>246,734,106</b> <hr/>
<b>APPLICATION OF FUNDS</b>		
<b>FIXED ASSETS</b>		
Net block	4	3,550,026
<b>CURRENT ASSETS, LOANS AND ADVANCES</b>		
Cash and bank balances	5	232,339,760
Loans and advances	6	10,844,320
		<hr/> <b>246,734,106</b> <hr/>
Significant accounting policies and notes to the accounts	11	

The schedules referred to above form an integral part of the accounts

In terms of our report attached


**For Deloitte Haskins & Sells LLP**  
Chartered Accountants

  
**Rajesh Kumar Agarwal**  
Partner

Place: Gurugram  
Date: September 2, 2019



**For Population Foundation of India**

  
**Raam Kumar**  
Chief Financial Officer

Place: New Delhi  
Date: September 2, 2019

  
**Poonam Muttreja**  
Executive Director



**POPULATION FOUNDATION OF INDIA**  
**Income and Expenditure Account for the year ended March 31, 2019**  
**(Financial Statements under Foreign Contribution (Regulation) Act, 2010)**

Particulars	Schedule	For the year ended March 31, 2019 Rs.
<b>INCOME</b>		
Grant income	7	200,650,304
		200,650,304
<b>EXPENDITURE</b>		
Health and family planning expense	8	118,025,632
Behaviour change communication expense	9	61,318,523
Community action for health expense	10	21,306,149
		200,650,304


**Excess of Income over Expenditure**

Significant accounting policies and notes to the accounts 11


The schedules referred to above form an integral part of the accounts


In terms of our report attached

**For Deloitte Haskins & Sells LLP**  
Chartered Accountants

  
**Rajesh Kumar Agarwal**  
Partner

**For Population Foundation of India**

  
**Raam Kumar**  
Chief Financial Officer

  
**Poonam Muttreja**  
Executive Director

Place: Gurugram  
Date: September 2, 2019

Place: New Delhi  
Date: September 2, 2019





POPULATION FOUNDATION OF INDIA			
Receipts and payments account for the year ended March 31, 2019			
(Financial Statements under Foreign Contribution (Regulation) Act, 2010)			
RECEIPTS	Rs.	PAYMENTS	Rs.
Opening balance as at April 1, 2018		Program payments	
- with Yes Bank, New Delhi	85,604,235	Johns Hopkins University, Bloomberg School of Public Health, - Advance Family Planning - II	15,859,841
Grants received		Bill and Melinda Gates Foundation - Realizing Commitments to Family Planning	59,968,323
Johns Hopkins University, Bloomberg School of Public Health, - Advance Family Planning - II	18,769,714	The David & Lucile Packard Foundation - Advocacy, Communication and Accountability Programme	14,433,311
Bill and Melinda Gates Foundation - Realizing Commitments to Family Planning	49,081,543	The John D and Catherine T Mac Arthur- Foundation- Scaling up Phase IV	6,023,092
The John D and Catherine T Mac Arthur- Foundation- Scaling up Phase IV	7,578,747	Bill and Melinda Gates Foundation - Combating Violence against Women and Girls	9,604,442
The David & Lucile Packard Foundation - Community based monitoring of health services	49,373,678	The David & Lucile Packard Foundation - Network strengthening and strategic planning of ARC Coalition	2,312,330
The David & Lucile Packard Foundation - Elevating beneficiary voices in advocacy	3,589,391	Bill and Melinda Gates Foundation - Family Planning Serial - MKBKSH	41,226,320
Bill and Melinda Gates Foundation - Family Planning Serial - MKBKSH	160,976,700	The David & Lucile Packard Foundation - Community based monitoring of health services	6,382,060
The Children's Investment Fund Foundation- Expanding the quality of and access to adolescent reproductive health services	21,630,892	The David & Lucile Packard Foundation - Elevating beneficiary voices in advocacy	995,903
The Children's Investment Fund Foundation- Matrix of change - adolescents	7,251,302	The Children's Investment Fund - Expanding the quality of and access to adolescent reproductive health services	8,142,755
The Children's Investment Fund Foundation- Youth-led Action for Sex Education	21,958,237	The Children's Investment Fund - Matrix of change - adolescents	816,960
Interest received	9,696,734	The Children's Investment Fund - Youth-led Action for Sex Education	9,544,472
		Administrative expenses	25,345,877
		Fixed asset purchased	2,515,727
		Closing balance as at March 31, 2019	
		- with Yes Bank, New Delhi	232,339,760
	435,511,173		435,511,173

In terms of our report attached

For Deloitte Haskins & Sells LLP  
Chartered Accountants

Rajesh Kumar Agarwal  
Partner

Place: Gurugram  
Date: September 2, 2019



For Population Foundation of India

Raam Kumar  
Chief Financial Officer

Place: New Delhi  
Date: September 2, 2019

Poonam Muttreja  
Executive Director



**POPULATION FOUNDATION OF INDIA**

**(Financial Statements under Foreign Contribution (Regulation) Act, 2010)**

**Schedules forming part of the accounts**

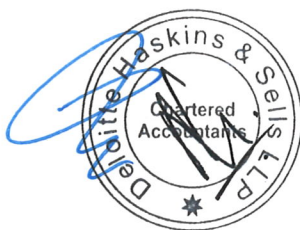
Particulars	As at March 31, 2019 Rs.
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**Schedule 1: Deferred grant**

Opening balance	4,380,100
Add: Purchase of assets out of donor funds (Refer schedule 4)	2,515,727
Less: Assets written off out of above	1,582,899
Less: Depreciation on assets	1,762,902
Closing balance	<u>3,550,026</u>

**Schedule 2: Current liabilities**

Interproject balances	6,183,172
Payable to subgrantees	499,888
Other liabilities	4,393,092
	<u>11,076,152</u>



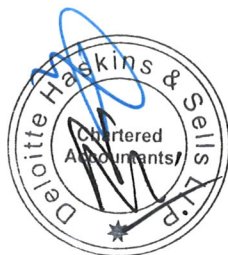
POPULATION FOUNDATION OF INDIA

(Financial Statements under Foreign Contribution (Regulation) Act, 2010)

Schedules forming part of the accounts

Schedule 3 : Restricted project fund

S.No.	Source of Fund	Balance as at April 1, 2018 Payable/(Receivable)	Receipts during the year	Interest and other income during the year	Transferred to Income and Expenditure Account	Balance as at March 31, 2019 Payable/(Receivable)
		(A)	(B)	(D)	(E)	(F=A+B-C+D-E)
		Rs.	Rs.	Rs.	Rs.	Rs.
<b>FOREIGN CONTRIBUTION UNDER FCRA</b>						
1	Johns Hopkins University, Bloomberg School of Public Health - Advance family planning - II	2,722,177	18,769,714	99,418	18,602,803	2,988,506
2	Bill and Melinda Gates Foundation - Realizing commitments to family planning	47,876,049	49,081,543	1,875,919	73,342,030	25,491,481
3	The David & Lucile Packard Foundation - Advocacy, communication and accountability programme	15,371,350	-	445,323	15,816,673	-
4	John D and Catherine T MacArthur Foundation - Scaling up phase IV	5,215,222	7,578,747	473,507	7,281,975	5,985,501
5	Bill and Melinda Gates Foundation - Combating violence against women and girls	8,961,694	-	223,291	9,184,985	-
6	The David & Lucile Packard Foundation - Network strengthening and strategic planning of ARC Coalition	2,704,802	-	118,585	2,659,765	163,622
7	Bill and Melinda Gates Foundation - Family planning serial - Main Kuch Bhi Kar Sakti Hoon	-	160,976,700	4,611,817	52,133,538	113,454,979
8	Children's Investments Fund Foundation - Expanding the quality of and access to adolescent reproductive health services	-	21,630,892	580,338	11,135,735	11,075,495
9	Children's Investments Fund Foundation - Youth-led Action for Sex Education	-	21,958,237	522,488	3,709,230	18,771,495
10	Children's Investments Fund Foundation - Matrix of change - adolescents	-	7,251,302	115,367	1,294,094	6,072,575
11	The David & Lucile Packard Foundation - Elevating beneficiary voices in advocacy	-	3,589,391	82,785	195,623	3,476,553
12	The David & Lucile Packard Foundation - Community based monitoring of health services	-	49,373,678	547,896	5,293,853	44,627,721
	<b>TOTAL</b>	<b>82,851,294</b>	<b>340,210,204</b>	<b>9,696,734</b>	<b>200,650,304</b>	<b>232,107,928</b>





POPULATION FOUNDATION OF INDIA  
(Financial Statements under Foreign Contribution (Regulation) Act, 2010)  
Schedules forming part of the accounts

Schedule 4 : Fixed assets

S.No.	PARTICULARS	GROSS BLOCK (AT COST)				DEPRECIATION				NET BLOCK
		As at April 1, 2018	Additions*	Sale / written off	As at March 31, 2019	Upto March 31, 2018	For the Year	Adjustment on sale/ write off	Upto March 31, 2019	As at March 31, 2019
	Foreign currency donor funded*	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.
1	Equipment (DFID donated)	10,586,700	-	4,891,400	5,695,300	7,187,023	274,338	3,320,639	4,140,722	1,554,578
2	Office equipment	837,815	522,524	16,800	1,343,539	232,493	167,358	4,662	395,189	948,350
3	Computers/printers	1,300,574	1,793,654	-	3,094,228	925,473	1,301,252	-	2,226,725	867,503
4	Furniture and fixtures	-	199,549	-	199,549	-	19,954	-	19,954	179,595
	<b>TOTAL</b>	<b>12,725,089</b>	<b>2,515,727</b>	<b>4,908,200</b>	<b>10,332,616</b>	<b>8,344,989</b>	<b>1,762,902</b>	<b>3,325,301</b>	<b>6,782,590</b>	<b>3,550,026</b>

\* Depreciation on fixed assets, purchased out of foreign donor funds has been adjusted against Deferred Grant created for the same. (Refer schedule 1)





**POPULATION FOUNDATION OF INDIA**

**(Financial Statements under Foreign Contribution (Regulation) Act, 2010)**

**Schedules forming part of the accounts**

Particulars	As at
	March 31, 2019
	Rs.

**Schedule 5: Cash and Bank balances**

Cash on hand	-
Balances with scheduled banks	
- in saving accounts	232,339,760
	<u>232,339,760</u>

**Schedule 6: Loans and advances**

(Unsecured and considered good, unless otherwise stated)

Advances to subgrantees 10,754,241

Advances recoverable in cash or in kind or for value to be received

	50,079
Security deposits	40,000
	<u>10,844,320</u>



**POPULATION FOUNDATION OF INDIA**

(Financial Statements under Foreign Contribution (Regulation) Act, 2010)

Schedules forming part of the accounts

Particulars	For the year ended March 31, 2019 Rs.
<b>Schedule 7: Grant income</b>	
Grant from FCRA agencies	200,650,304
	<u>200,650,304</u>
<b>Schedule 8: Health and family planning expense</b> (Refer Schedule 11-Note 2 (ix))	
Advance family planning - II - John Hopkins University	18,602,803
Realising commitment to family planning - Bill and Melinda Gates Foundation	73,342,030
Strengthening capacity of rogi kalyan samitis - John D and Catherine T MacArthur Foundation	7,281,975
Network strengthening and strategic planning of ARC Coalition - The David & Lucile Packard Foundation	2,659,765
Expanding the quality of and access to adolescent reproductive services- Children's Investments Fund Foundation	11,135,735
Youth-led Action for Sex Education - Children's Investments Fund Foundation	3,709,230
Matrix of change - Children's Investments Fund Foundation	1,294,094
	<u>118,025,632</u>
<b>Schedule 9: Behaviour change communication expense</b> (Refer Schedule 11-Note 2 (ix))	
Violence against women and girls - Bill and Melinda Gates Foundation	9,184,985
Entertainment education initiative MKBKSH - Bill and Melinda Gates Foundation	52,133,538
	<u>61,318,523</u>
<b>Schedule 10: Community action for health expense</b> (Refer Schedule 11-Note 2 (ix))	
Advocacy, communication and accountability - The David & Lucile Packard Foundation	15,816,673
Community based monitoring systems - The David & Lucile Packard Foundation	5,293,853
Enhancing beneficiary voices in advocacy - The David & Lucile Packard Foundation	195,623
	<u>21,306,149</u>



**Population Foundation of India**

(Financial Statements under Foreign Contribution (Regulation) Act, 2010)

**Schedule 11: Statement of significant accounting policies and notes to the accounts**

**Background**

1. (a) Population Foundation of India (PFI) is a non-government organization established in 1970 as a Society under the Societies Registration Act, 1860 by a group of socially committed industrialists led by Mr J.R.D. Tata and Dr Bharat Ram. PFI is at the forefront of policy advocacy and research on population issues in the country. PFI promotes and advocates for effective formulation and implementation of gender-sensitive population, health and development policies, strategies and programs.
- (b) PFI has the following significant registrations under various Acts, which are given below:
  - Permanent Account Number (PAN) – AAATP0002F
  - Under Section 12A of Income Tax Act, 1961 bearing registration number DLI (C) (I-1877)
  - Under Section 12(23C) of Income Tax Act, 1961 vide letter dated October 15, 2008.
  - Under Section 80 (G) of Income Tax Act, 1961 vide letter dated February 19, 2008.
  - Goods and Service Tax Registration No. 07AAATP0002F1ZA.
  - PF Registration No. DS/NHP/0003219/000
  - ESIC Registration No. 20001251200000999
  - Under Foreign Contribution (Regulation) Act, 1976 bearing registration No. 231650340. PFI has renewed the registration under the Foreign Contribution (Regulation) Act, 2010 / Foreign Contribution (Registration) Rules, 2011, for carrying out activities of social nature for a period of five years with effect from November 1, 2016 to October 31, 2021.

2. **Significant accounting policies:**

i) **Accounting convention:**

The financial statements have been prepared under the historical cost convention on accrual basis of accounting in accordance with the generally accepted accounting principles in India (Indian GAAP) and applicable accounting standards issued by the Institute of Chartered Accountants of India, unless otherwise stated.

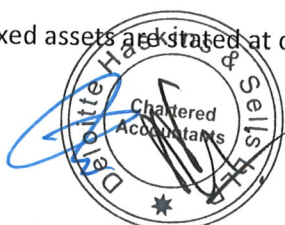
The accounting policies have been consistently applied by PFI and are consistent with those used in the previous year.

ii) **Use of estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires PFI to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosures of contingent liabilities at the date of financial statements and the reported amount of revenues and expenses during the period reported. Actual results could differ from those estimates. Any revisions to accounting estimates is recognized prospectively in current and future periods.

iii) **Fixed assets and depreciation:**

- (a) Fixed assets are stated at cost less accumulated depreciation.





Cost of acquisition/construction includes freight, duties, taxes and other incidental expenses incurred until installation/commissioning of the asset concerned.

Fixed Assets purchased specifically from Project/Program grants implemented by PFI/sub-grantees are charged to respective projects /programs in the year of purchase. Further, in order to keep quantitative and financial control over such assets, respective fixed assets account is debited with an equal credit to Deferred Grant in the Balance Sheet. Depreciation on such assets as per rates indicated in (b) below are reduced from respective fixed assets account and Deferred Grant account.

- (b) Fixed assets are depreciated on the written down value method at the following rates of depreciation:

Building	5%
Motor vehicles	15%
Furniture and fixtures	10%
Equipment	15%
Computers/Printers	60%
Temporary Wooden Partitions/Structures	100%

- (c) Leasehold land is amortized over the life of the lease.

- (d) Depreciation on additions are charged for the full year irrespective of the date of acquisition and no depreciation is charged on assets sold/discarded during the year.

- (e) Assets costing less than Rs. 5,000 each are charged off to the Income and Expenditure Account in the year of purchase.

iv) **Revenue recognition**

Revenue is recognized to the extent that it is probable that the economic benefits will flow to PFI and the revenue can be reliably measured.

**Grant income**

Financial assistance provided by the donors and funding agencies is recognized in the year it is received or when the entitlement for the grant is established. The grants and assistance received are recognized as revenue when all of the following conditions have been satisfied: -

- (i) PFI obtains control of the grant or the right to receive the grant;
- (ii) it is probable that the contribution will flow to PFI; and
- (iii) the amount of the grant can be reliably measured.

The revenue from grant income is recognized over the periods necessary to match with related costs and only when there is reasonable assurance that the conditions attached to them will be complied with and the grants will be received.





Interest on grant funds is credited to the restricted project fund, based on the rate implicit in the transaction.

v) **Grant expenses:**

Grant expenses comprise of: -

- a. Projects carried out by PFI out of donor funds;
- b. Projects carried out by other organisations out of donor funds as subgrantee.

Expenses carried out by PFI out of donor funds are booked on accrual basis. In respect of expenditure incurred by grantees on projects funded by PFI out of grant funds, they are accounted for based on the Quarterly Expenditure Reports and finally settled on the basis of Utilisation Certificates issued by independent firms of Chartered Accountants or by the Management.

Recovery of overheads from funded projects is made as per duly approved "Overhead Policy" of PFI and accordingly reflected in the financial statements.

vi) **Foreign currency transactions:**

Transactions in foreign currency and non-monetary assets are accounted for at the exchange rate prevailing on the date of the transaction. All monetary items denominated in foreign currency are converted at the year-end exchange rate.

The exchange differences arising on such conversion and on settlement of the transactions are dealt with in the Income and Expenditure Account.

vii) **Taxes on income**

PFI prepares the computation of taxable income and application of income under the Income Act 1961 as per Income and Expenditure Account (on accrual basis). Since there is no business activity carried out by PFI and all expenses are towards the objects of PFI / are for projects for which grant is received from government and non-government agencies and exempted under Section 12A of Income-tax Act, accordingly provisions for income tax is not required to be recorded by PFI.

viii) **Contingent liabilities and provisions**

PFI makes a provision when there is a present obligation as a result of a past event where the outflow of economic resources is probable and a reliable estimate of the amount of the obligation can be made.

A disclosure is made for a contingent liability when there is a:

- a) Possible obligation, the existence of which will be confirmed by the occurrence / non-occurrence of one or more uncertain events, not fully with-in the control of PFI.
- b) Present obligation, where it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligations, or
- c) Present obligation, where a reliable estimate cannot be made.



Where there is a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

As on March 31, 2019, PFI does not have any pending litigation.

The Hon'ble Supreme Court in a recent ruling has passed a judgement on the definition and scope of 'Basic Wages' under the Employees' Provident Funds and Miscellaneous Provision Act, 1952. Pending issuance of guidelines by the regulatory authorities on the application of this ruling, the impact on PFI, if any, cannot be ascertained. PFI will update its provision, on receiving further clarity on this subject matter.

- ix) Project expenses includes expenses allocated between projects on suitable basis (Also refer note (x) below). Nature wise summary of expenses shown under schedule 8,9 and 10 is given below: -

Summary of Expense - Schedule 8, 9 & 10	Amount (Rs.)
Salary and staff welfare	77,654,221
Consultancy and professional fee	36,841,311
Program promotion	5,981,550
Office running	8,535,914
Meeting and consultation	2,011,854
Printing and stationary	1,879,460
Travel	14,127,504
Communication	1,491,205
Production	25,250,795
Research and evaluation	11,265,980
Sub-grant	9,955,604
Purchase of fixed assets	2,515,727
Others	3,139,179
<b>Total</b>	<b>200,650,304</b>

- x) During the year a sum of Rs. 94,037,459 has been charged to the Projects funded by International and other agencies as salaries and overheads, including employee costs, on a basis considered reasonable by the management.

For Population Foundation of India

  
Raam Kumar  
Chief Financial Officer

  
Poonam Muttreja  
Executive Director

Place: New Delhi  
Date: September 2, 2019

