


CERTIFICATE

We have audited the financial statements, consisting the Balance sheet as at March 31, 2018, the Income and Expenditure account, the Receipts and Payments account and related schedule of **Population Foundation of India ("the Foundation"), B-28, Qutub Institutional Area, Tara Crescent, New Delhi -110016** for the year ended 31st March, 2018 and examined all relevant books and vouchers and certify that according to the audited account and based on our comments provided in the attached notes:

- (i) the brought forward foreign contribution at the beginning of the financial year was **Rs. 164,491,509**;
- (ii) foreign contribution of **Rs. 121,770,945** was received by the Foundation during the financial year **2017-2018**;
- (iii) interest and other income derived from foreign contribution of **Rs. 10,734,007** was received by the Foundation during the year **2017-2018**;
- (iv) the balance of unutilised foreign contribution with the Foundation at the end of the financial year **2017-2018** was **Rs. 85,604,235**;
- (v) Certified that the Foundation has maintained the accounts of foreign contribution and records relating thereto in the manner specified in section 19 of the Foreign Contribution (Regulation) Act, 2010 (42 of 2010) read with rule 17 of the Foreign Contribution (Regulation) Rules, 2011.
- (vi) Based on such checks and tests considered and performed by us, the information furnished in the certificate and in the enclosed Balance Sheet and Statement of Receipt and Payments appears to be correct in all material respects.
- (vii) The Foundation has utilized the foreign contribution received for the purpose(s) it is registered under Foreign Contribution (Regulation) Act, 2010.

For DELOITTE HASKINS & SELLS LLP

Chartered Accountants
(Firm's Registration No: 117366W/ W-100018)



Rajesh Kumar Agarwal
(Partner)
(Membership No: 105546)

Place: Gurugram

Date: Sep 11, 2018



Deloitte Haskins & Sells LLP

Notes to Certificate:

1. This certificate is issued in accordance with the terms of our engagement letter dated September 30, 2017.

Management's Responsibility

2. The preparation of the accompanying financial statements and FORM FC-4 is the responsibility of the Management of the Foundation. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the Form, and applying an appropriate basis of preparation; and making estimates that are reasonable in the circumstances.
3. The Management of the Foundation is also responsible for compliance of the provisions of the Foreign Contribution (Regulation) Act, 2010, rules, notifications/ orders issued there under from time to time.

Auditor's Responsibility

4. We have examined the books of account and other relevant records and documents maintained by the Foundation as a part of our audit as at and for the year ended March 31, 2018 for the purpose of providing reasonable assurance on the particulars mentioned in the certificate.
5. We have conducted our examination in accordance with the Guidance Note on Reports or Certificates for Special Purposes issued by the Institute of Chartered Accountants of India (ICAI) and Standards on Auditing issued by ICAI. The Guidance Note requires that we comply with the ethical requirements of the Code of Ethics issued by ICAI.
6. We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, Quality Control for Firms that Perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Services Engagements.

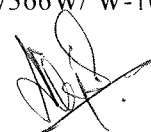
Restriction on Use

7. The certificate has been provided by Deloitte Haskins & Sells LLP at the request of the Foundation and prepared for the purpose of submission to the Ministry of Home Affairs on a confidential basis. This certificate is not intended for general circulation or publication and is not to be reproduced or used for any purpose, other than for the purpose stated above. Accordingly, we do not accept or assume any liability or any duty of care or for any other purpose or to any other party to whom it is shown or into whose hands it may come without our prior consent in writing.

For DELOITTE HASKINS & SELLS LLP

Chartered Accountants

(Firm's Registration No: 117366W/ W-100018)



Rajesh Kumar Agarwal

(Partner)

(Membership No: 105546)

Place Gurugram

Date: Sep 11, 2018



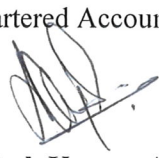
POPULATION FOUNDATION OF INDIA
Balance Sheet as at March 31, 2018
(Financial Statements under Foreign Contribution (Regulation) Act, 2010)

Particulars	Schedule	As at March 31, 2018 Rs.
SOURCES OF FUNDS		
DEFERRED GRANT	1	4,380,100
LIABILITIES AND PROVISIONS		
Restricted project fund	3	82,851,294
Current liabilities	2	5,098,233
		92,329,627
APPLICATION OF FUNDS		
FIXED ASSETS		
Net block	4	4,380,100
CURRENT ASSETS, LOANS AND ADVANCES		
Cash and bank balances	5	85,604,235
Loans and advances	6	2,345,292
		92,329,627
Significant accounting policies and notes to the accounts	10	


The schedules referred to above form an integral part of the accounts


In terms of our report attached

For Deloitte Haskins & Sells LLP
Chartered Accountants


Rajesh Kumar Agarwal
Partner

For Population Foundation of India


Raam Kumar
Chief Financial Officer


Poonam Muttreja
Executive Director

Place: Gurugram
Date: September 11, 2018

Place: New Delhi
Date: September 11, 2018




POPULATION FOUNDATION OF INDIA
Income and Expenditure Account for the year ended March 31, 2018
(Financial Statements under Foreign Contribution (Regulation) Act, 2010)

Particulars	Schedule	For the year ended March 31, 2018 Rs.
INCOME		
Grant income	7	200,355,255
		200,355,255
EXPENDITURE		
Health and family planning expense	8	104,121,730
Behaviour change communication expense	9	96,233,525
		200,355,255
Excess of Income over Expenditure		-
Significant accounting policies and notes to the accounts	10	

The schedules referred to above form an integral part of the accounts

In terms of our report attached

For Deloitte Haskins & Sells LLP
Chartered Accountants


Rajesh Kumar Agarwal
Partner

For Population Foundation of India

 
Raam Kumar **Poonam Muttreja**
Chief Financial Officer Executive Director

Place: Gurugram
Date: September 11, 2018

Place : New Delhi
Date: September 11, 2018




POPULATION FOUNDATION OF INDIA			
Receipts and payments account for the year ended March 31, 2018			
(Financial Statements under Foreign Contribution (Regulation) Act, 2010)			
RECEIPTS	PAYMENTS		
Opening balance as at April 1, 2017	Rs.	Program payments	Rs.
- with Indian Bank, New Delhi	164,491,509	The David & Lucile Packard Foundation - Advocacy for Change - Repositioning of Family Planning	130,108
Grants received		Johns Hopkins University, Bloomberg School of Public Health, - Advance Family Planning - II	23,830,839
Johns Hopkins University, Bloomberg School of Public Health, - Advance Family Planning - II	29,586,221	Bill and Melinda Gates Foundation - Realizing Commitments to Family Planning	46,652,468
Bill and Melinda Gates Foundation - Realizing Commitments to Family Planning	48,975,051	The David & Lucile Packard Foundation - Advocacy, Communication and Accountability Programme	21,040,151
Bill and Melinda Gates Foundation - Combating Violence against Women and Girls	22,452,757	The John D and Catherine T Mac Arthur- Foundation- Scaling up Phase IV	3,717,826
Capital for Goods - Leveraging Digital media to promote better health for Indian youth	17,831,961	Bill and Melinda Gates Foundation - Combating Violence against Women and Girls	63,156,289
The David & Lucile Packard Foundation - Network strengthening and strategic planning of ARC Coalition	2,924,955	Capital for Goods - Leveraging Digital media to promote better health for Indian youth	23,446,201
Interest received	10,734,007	The David & Lucile Packard Foundation - Network strengthening and strategic planning of ARC Coalition	250,000
		Bill and Melinda Gates Foundation - Family Planning Serial - MKBKS	2,516,976
		Save the Children: Bal Raksha Bharat - Saving new born lives in India *	351,365
		Administrative expenses	25,604,132
		Fixed asset purchased	695,871
		Closing balance as at March 31, 2018	
		- with Yes Bank, New Delhi	85,604,235
	296,996,461		296,996,461

* Unutilised grant amount was returned to Save The Children: Bal Raksha Bharat during the year.

In terms of our report attached

For Deloitte Haskins & Sells LLP
Chartered Accountants


Rajesh Kumar Agarwal
Partner

Place: Gurugram
Date: September 11, 2018



For Population Foundation of India


Poonam Muttreja
Chief Financial Officer Executive Director



Place: New Delhi
Date: September 11, 2018

POPULATION FOUNDATION OF INDIA**(Financial Statements under Foreign Contribution (Regulation) Act, 2010)****Schedules forming part of the accounts**

Particulars	As at March 31, 2018 Rs.
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Schedule 1: Deferred grant

Opening balance	4,953,644
Add: Purchase of assets out of donor funds (Refer schedule 4)	695,871
Less: Depreciation on assets	1,269,415
Closing balance	<u>4,380,100</u>

Schedule 2: Current liabilities

Interproject balances	1,389,483
Payable to subgrantees	197,096
Other liabilities	3,511,654
	<u>5,098,233</u>



POPULATION FOUNDATION OF INDIA
(Financial Statements under Foreign Contribution (Regulation) Act, 2010)
Schedules forming part of the accounts

Schedule 3 : Restricted project fund

S.No.	Source of Fund	Balance as at April 1, 2017 Payable/(Receivable) (Refer Note 1)	Receipts during the year	Refund during the year *	Interest and other income during the year	Transferred to Income and Expenditure Account	Balance as at March 31, 2018 Payable/(Receivable) (Refer Note 1)
		(A) Rs.	(B) Rs.	(C) Rs.	(D) Rs.	(E) Rs.	(F=A+B-C+D-E) Rs.
1	The David & Lucile Packard Foundation - Advocacy for change - Repositioning of family planning	149,625	-	-	-	149,625	-
2	Johns Hopkins University, Bloomberg School of Public Health - Advance family planning - II	(6,108,912)	29,586,221	-	35,810	20,790,942	2,722,177
3	Bill and Melinda Gates Foundation - Realizing commitments to family planning	51,678,356	48,975,051	-	3,303,508	56,080,865	47,876,050
4	The David & Lucile Packard Foundation - Advocacy, communication and accountability programme	36,197,881	-	-	1,662,135	22,488,667	15,371,349
5	John D and Catherine T MacArthur Foundation - Scaling up phase IV	9,089,596	-	-	449,757	4,324,131	5,215,222
6	Bill and Melinda Gates Foundation - Combating violence against women and girls	56,584,493	22,452,757	-	2,394,521	72,470,077	8,961,694
7	Capital for Good - Leveraging digital media to promote better health for Indian youth	5,683,547	17,831,961	-	247,940	23,763,448	-
8	Save the Children: Bal Raksha Bharat - Saving new born lives in India	351,365	-	351,365	-	-	-
9	The David & Lucile Packard Foundation - Network strengthening and strategic planning of ARC Coalition	-	2,924,955	-	67,347	287,500	2,704,802
TOTAL		153,625,951	121,770,945	351,365	8,161,018	200,355,256	82,851,294

* Unutilised grant amount was returned to Save The Children: Bal Raksha Bharat during the year.

Note 1:

Represents liability on account of restricted project funds
Represents receivable from donors for projects (Refer Schedule 6)

Total

As at

April 1, 2017

159,734,863

(6,108,912)

153,625,951

As at

March 31, 2018

82,851,294

-

82,851,294



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POPULATION FOUNDATION OF INDIA
(Financial Statements under Foreign Contribution (Regulation) Act, 2010)
Schedules forming part of the accounts

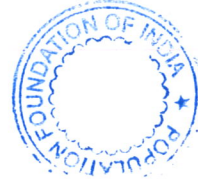
Schedule 4 : Fixed assets

S.No.	PARTICULARS	GROSS BLOCK (AT COST)			DEPRECIATION			NET BLOCK As at March 31, 2018 Rs.
		As at April 1, 2017 Rs.	Additions* Rs.	Sale / written off Rs.	As at March 31, 2018 Rs.	For the Year Rs.	Upto March 31, 2017 Rs.	Upto March 31, 2018 Rs.
	Donor funded*							
1	Equipment (DFID donated)	10,586,700	-	-	10,586,700	599,943	6,587,080	7,187,023
2	Office equipment	837,815	-	-	837,815	106,821	125,672	232,493
3	Computers/printers	604,703	695,871	-	1,300,574	562,651	362,822	925,473
	TOTAL	12,029,218	695,871	-	12,725,089	1,269,415	7,075,574	8,344,989
								4,380,100

* Depreciation on fixed assets, purchased out of foreign donor funds has been adjusted against Deferred Grant created for the same. (Refer schedule 1)



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POPULATION FOUNDATION OF INDIA

(Financial Statements under Foreign Contribution (Regulation) Act, 2010)

Schedules forming part of the accounts

Particulars	As at March 31, 2018 Rs.
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Schedule 5: Cash and Bank balances

Cash on hand	-
Balances with scheduled banks	
- in saving accounts	85,604,235
- in deposit accounts	-
	<u>85,604,235</u>

Schedule 6: Loans and advances

(Unsecured and considered good, unless otherwise stated)

Advances to subgrantees	2,296,034
Advances recoverable in cash or in kind or for value to be received	9,258
Security deposits	40,000
	<u>2,345,292</u>



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POPULATION FOUNDATION OF INDIA
(Financial Statements under Foreign Contribution (Regulation) Act, 2010)
Schedules forming part of the accounts

Particulars	For the year ended March 31, 2018 Rs.
Schedule 7: Grant income	
Grant from FCRA agencies	200,355,255
	<u>200,355,255</u>
Schedule 8: Health and family planning expense (Refer Schedule 10-Note 2 (x))	
Advance family planning - II - John Hopkins University	20,790,942
Realising commitment to family planning - BMGF	56,080,865
Advocacy, communication and accountability - Packard	22,488,667
Strengthening capacity of rogi kalyan samitis - MacArthur	4,324,131
Network strengthening and strategic planning of ARC Coalition - Packard	287,500
Repositioning family planning - Packard	149,625
	<u>104,121,730</u>
Schedule 9: Behaviour change communication expense (Refer Schedule 10-Note 2 (x))	
Violence against women and girls - BMGF	72,470,077
Leveraging digital media - Capital for Good	23,763,448
	<u>96,233,525</u>



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Population Foundation of India

(Financial Statements under Foreign Contribution (Regulation) Act, 2010)

Schedule 10: Statement of significant accounting policies and notes to the accounts

Background

1. (a) Population Foundation of India (PFI) is a non-government organization established in 1970 as a Society under the Societies Registration Act, 1860 by a group of socially committed industrialists led by Mr J.R.D. Tata and Dr Bharat Ram. PFI is at the forefront of policy advocacy and research on population issues in the country. PFI promotes and advocates for effective formulation and implementation of gender-sensitive population, health and development policies, strategies and programs.
- (b) PFI has the following significant registrations under various Acts, which are given below:
 - Permanent Account Number (PAN) – AAATP0002F
 - Under Section 12A of Income Tax Act, 1961 bearing registration number DLI (C) (I-1877)
 - Under Section 12(23C) of Income Tax Act, 1961 vide letter dated October 15, 2008.
 - Under Section 80 (G) of Income Tax Act, 1961 vide letter dated February 19, 2008.
 - Goods and Service Tax Registration No. 07AAATP0002F1ZA.
 - PF Registration No. DS/NHP/0003219/000
 - ESIC Registration No. 20001251200000999
 - Under Foreign Contribution (Regulation) Act, 1976 bearing registration No. 231650340. PFI has renewed the registration under the Foreign Contribution (Regulation) Act, 2010 / Foreign Contribution (Registration) Rules, 2011, for carrying out activities of social nature for a period of five years with effect from November 1, 2016 to October 31, 2021.

2. **Significant accounting policies:**

i) **Accounting convention:**

The financial statements have been prepared under the historical cost convention on accrual basis of accounting in accordance with the generally accepted accounting principles in India (Indian GAAP) and applicable accounting standards issued by the Institute of Chartered Accountants of India, unless otherwise stated.

The accounting policies have been consistently applied by PFI and are consistent with those used in the previous year.

ii) **Use of estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires PFI to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosures of contingent liabilities at the date of financial statements and the reported amount of revenues and expenses during the period reported. Actual results could differ from those estimates. Any revisions to accounting estimates is recognized prospectively in current and future periods.

iii) **Fixed assets and depreciation:**

Fixed assets are stated at cost less accumulated depreciation.



Cost of acquisition/construction includes freight, duties, taxes and other incidental expenses incurred until installation/commissioning of the asset concerned.

Fixed Assets purchased specifically from Project/Program grants implemented by PFI/sub-grantees are charged to respective projects /programs in the year of purchase. Further, in order to keep quantitative and financial control over such assets, respective fixed assets account is debited with an equal credit to Deferred Grant in the Balance Sheet. Depreciation on such assets as per rates indicated in (b) below are reduced from respective fixed assets account and Deferred Grant account.

- (b) Fixed assets are depreciated on the written down value method at the following rates of depreciation:

Building	5%
Motor vehicles	15%
Furniture and fixtures	10%
Equipment	15%
Computers/Printers	60%
Temporary Wooden Partitions/Structures	100%

- (c) Leasehold land is amortized over the life of the lease.

- (d) Depreciation on additions are charged for the full year irrespective of the date of acquisition and no depreciation is charged on assets sold/discarded during the year.

- (e) Assets costing less than Rs. 5,000 each are charged off to the Income and Expenditure Account in the year of purchase.

iv) **Revenue recognition**

Revenue is recognized to the extent that it is probable that the economic benefits will flow to PFI and the revenue can be reliably measured.

Grant income

Financial assistance provided by the donors and funding agencies is recognized in the year it is received or when the entitlement for the grant is established. The grants and assistance received are recognized as revenue when all of the following conditions have been satisfied: -

- (i) PFI obtains control of the grant or the right to receive the grant;
- (ii) it is probable that the contribution will flow to PFI; and
- (iii) the amount of the grant can be reliably measured.

The revenue from grant income is recognized over the periods necessary to match with related costs and only when there is reasonable assurance that the conditions attached to them will be complied with and the grants will be received.



Interest on grant funds is credited to the restricted project fund, based on the rate implicit in the transaction.

v) **Grant expenses:**

Grant expenses comprise of: -

- a. Projects carried out by PFI out of donor funds;
- b. Projects carried out by other organisations out of donor funds as subgrantee.

Expenses carried out by PFI out of donor funds are booked on accrual basis. In respect of expenditure incurred by grantees on projects funded by PFI out of grant funds, they are accounted for based on the Quarterly Expenditure Reports and finally settled on the basis of Utilisation Certificates issued by independent firms of Chartered Accountants or by the Management.

Recovery of overheads from funded projects is made as per duly approved "Overhead Policy" of PFI and accordingly reflected in the financial statements.

vi) **Foreign currency transactions:**

Transactions in foreign currency and non-monetary assets are accounted for at the exchange rate prevailing on the date of the transaction. All monetary items denominated in foreign currency are converted at the year-end exchange rate.

The exchange differences arising on such conversion and on settlement of the transactions are dealt with in the Income and Expenditure Account.

vii) **Taxes on income**

PFI prepares the computation of taxable income and application of income under the Income Act 1961 as per Income and Expenditure Account (on accrual basis). Since there is no business activity carried out by PFI and all expenses are towards the objects of PFI / are for projects for which grant is received from government and non-government agencies and exempted under Section 12A of Income-tax Act, accordingly provisions for income tax is not required to be recorded by PFI.

viii) **SMEs note**

Since PFI in terms of the "Scheme for Applicability of Accounting Standards to Small and Medium Size Enterprises (SMEs)" issued by Institute of Chartered Accountants of India is exempted/ relaxed from the disclosure requirements contained in Accounting Standards (AS) specified under such scheme by virtue of being Level III Enterprise, the disclosure requirements under AS-3 "Cash Flow Statement", AS-17 "Segment Reporting", AS-18 "Related Party Disclosures" and AS-29 "Provision, Contingent Liabilities and Contingent Assets", have not been made in the accounts.

ix) **Contingent liabilities and provisions**

PFI makes a provision when there is a present obligation as a result of a past event where the outflow of economic resources is probable and a reliable estimate of the amount of the obligation can be made.



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A disclosure is made for a contingent liability when there is a:

- Possible obligation, the existence of which will be confirmed by the occurrence / non-occurrence of one or more uncertain events, not fully with-in the control of PFI.
- Present obligation, where it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligations, or
- Present obligation, where a reliable estimate cannot be made.


Where there is a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

- x) Project expenses includes expenses allocated between projects on suitable basis (Also refer note (xi) below). Nature wise summary of expenses shown under schedule 8 and 9 is given below: -

Summary of Expense - Schedule 8 & 9	Amount (Rs.)
Salary and staff welfare	65,622,164
Consultancy and professional fee	32,948,337
Program promotion	31,765,617
Office running	4,131,257
Meeting and consultation	1,859,314
Printing and stationary	1,786,050
Travel	9,279,666
Communication	1,496,707
Production	32,482,217
Research and evaluation	10,628,439
Sub-grant	7,275,033
Purchase of fixed assets	695,871
Others	384,583
Total	200,355,255

- xi) During the year a sum of Rs. 69,447,150 has been charged to the Projects funded by International and other agencies as salaries and overheads, including employee costs, on a basis considered reasonable by the management.

For Population Foundation of India


Raam Kumar
Chief Financial Officer


Poonam Muttreja
Executive Director

Place: New Delhi
Date: September 11, 2018

